

Southern California School Nutrition Association



Chapter 1 Meeting

January 19, 2018



The Castaway Restaurant 1250 E. Harvard Road, Burbank California



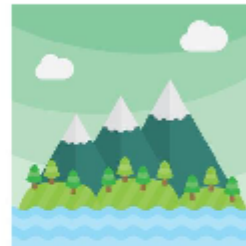
President's Message

Vivien Watts
M.S. SNS
SCSNA President

Year after year, like 40% of the Americans, I made New Year's resolutions and vowed to try my very best to follow my own list of resolutions. The list became shorter and shorter each year. It's not a result of a successful combination of a determined mind and accomplished actions; rather, it's a realization of what truly matters when living the reality. I obviously cannot lose those 20 lbs. that stayed on my list since 5 years ago, nor can I stretch and fold my body in all directions to achieve my goal of becoming a yoga guru. So my list simply says now to drink more water and to live.

It may sound simple, but it's not. I for one never remember to drink enough water. By the time I get light headed and a blur vision, I realize that I haven't been drinking water. The second one is even more challenging – to live. Ask 10 people what it means to live; you will probably get many different answers. Most people's mind drifts immediately to areas such as living a healthy life style, losing weight, more time spent with loved ones. I'm going to say to me it means to make a positive difference in someone else's life, no matter how small.

Growing up with a Chinese culture, I used to be fascinated with all types of idioms and sayings from the wise in the ancient times. This one resonates with me: *To see mountains as mountains. To see mountains not as mountains. To see mountains as mountains again.* It roughly means you see things at the simplest and purest forms first, such as a child sees things as they are. Then your vision got tainted and influenced by outside noise as you grew older, like clouds covering the mountains. Eventually you return to where you began, the original spot, to see things as they are. Most of us started out wanting to do good. We wanted a meaningful job. We felt lucky when we got the call offering us our job. We felt happy getting paid, or recognized, the first time for our work and wanted to do a good job to prove that we are worthy of our job. We also wanted to work with others in a harmonious way so everyone is happy at work. But then something changed. We now become the grumpy one or the opinionated one or the one who just couldn't care less.



No one is perfect and I am certainly far far from being perfect – I can see my husband nodding enthusiastically with agreement. But I am wanting to go back to see mountains as mountains again. To do my job and to make a positive difference. I know my colleagues, my staff, and my bosses will be my support and my rock. I want to be their rock as well. With that said,

Happy 2018 and Welcome to the Bosses' Luncheon!



Southern California School Nutrition Association
Supervisory Chapter 1 Meeting

The Castaway Restaurant
1250 East Harvard Road, Burbank, CA 91501
(951) 491-8507

January 19, 2018
Agenda

8:00 – 9:00 a.m.	Registration and Coffee, Tea, and Light Breakfast	
9:00 – 9:30 a.m.	Opening & Flag Salute	Susan Delgado, SNS <i>SCSNA President-Elect</i>
	Welcome	Winfred Roberson, Superintendent <i>Glendale Unified School District</i>
	Inspiration	Kathy Sessinghaus, Director of Food Services <i>Burbank Unified School District</i>
	Welcome and Introduction of Guests	Vivien Watts <i>SCSNA President</i>
9:30 – 9:50 a.m.	Public Policy & Legislation	Linda Scaletta and Gail Gousha <i>Legislative Chair and Co-Chair</i>
9:50 a.m. – 10:00 a.m.	Stretch Break	
10:00 a.m. – 12:00 p.m.	Reality-Based Leadership	Alex Dorr, Keynote Speaker/Trainer
	Ditch the Drama, Restore Sanity to the Workplace and Turn Excuses into Results	
	These are challenging times in our businesses today. In leadership, we must become willing to admit that the ways in which we have taught leaders to lead over the years is simply not working. These times are calling for a new type of leader, one who can bring peace, sanity, and results back to the workplace! Cy Wakeman's Reality-Based philosophy shows us an entirely new perspective and different way of approaching our reality to become calm, creative, results-driven, and reality-based.	
12:00 p.m. – 12:10 p.m.	Networking / Stretch Break	
12:10 p.m.	Lunch	
1:30 p.m.	Closing Announcements	Vivian Watts and Susan Delgado

Lunch Menu:

Waldorf Salad with Belgian Endive, Apples, Celery, Walnuts, Grapes & Sweet Yogurt Dressing
And Choice of One:

- ☛ Castaway Chicken with Spinach, Sun-Dried Tomatoes, Pasilla Chilli & Asadero Cheese Stuffed Chicken Breast with Guajillo Cream Sauce. Accompaniments include Rice Pilaf, Seasoned Vegetable, Rolls and Butter OR
 - ☛ English Cut London Broil with Thinly-Sliced Herb Marinated Flank Steak, Roasted Shallot Sauce. Accompaniments include Garlic Mashed Potatoes, Seasoned Vegetable, Rolls and Butter OR
 - ☛ Portobello Mushroom Ravioli with Pesto Cream Sauce & Shredded Parmesan Cheese (Vegetarian)
- And an Assorted Dessert Display

REALITY-BASED LEADERSHIP



Alex Dorr
Certified Facilitator
Keynote Speaker

Cy Wakeman, Inc.

*Former Professional
Basketball Player for
the Derby
Trailblazers*



Alex Dorr is a former professional basketball player for the Derby Trailblazers in Derby, England, holds a Master's of Science in International Business, and a Bachelor's of Science in Business Administration.

His journey with the Reality-Based philosophy began in his internship with Reality-Based Leadership when he was introduced to Cy Wakeman's Reality-Based message and witnessed the incredible results her clients were experiencing.

Over the next several years Alex became a practitioner, living by the philosophy and determined to put its principles to the test. Whether it was international sales, event management or even, professional basketball the philosophy's core principles of ditching the drama and turning excuses into results continued to catapult him into career opportunities he could have never expected.

As a young leader in the workplace he noticed some common patterns that continued to emerge. It did not matter which side of the Atlantic Ocean Alex was on or what industry he was working in, there was one constant keeping people from achieving the results and happiness they longed for – drama.

Inspired by how well the simple Reality-Based techniques allowed him to step into the power he already had as an employee while, at the same time, diffusing drama and calling those he was leading to greatness – Dorr began speaking and training. Today, he is a full-time member of Cy Wakeman's team and a Certified Facilitator handpicked by Cy to deliver the Reality-Based message, collaborating with organizations to change their mindsets and succeed in spite of the challenging circumstances they face.

As a keynote speaker, Alex's energy fills the room and his stories around the content challenge people's thinking and bring the philosophy to life. He's often been told that his presentations stick around in attendees' minds long after he speaks until eventually, the Reality-Based philosophy settles in their hearts.

Alex's programs have received rave reviews and attendees consistently credit him for freeing their minds and ultimately changing their lives. He has worked with organizations such as Nationwide, Carnival Cruise Lines, Allina Health, Delaware North, Our Lady of the Lake Medical Center, The University of Oregon, Clarkson College, Credit Institute of Canada, Metropolitan Water Reclamation District of Greater Chicago, Nebraska Bankers Association, Asbury Communities, Way Finders, Omaha Country Club, Iowa Western Community College, and Legacy Golf Academy among others.

For more information, please visit:
www.realitybasedleadership.com.

2017-18 SOUTHERN CALIFORNIA SCHOOL NUTRITION ASSOCIATION

Officers - * elected	Name	School District
President*	Vivien Watts	Alhambra USD
President-Elect*	Susan Delgado	Mountain View SD
Recording Secretary*	Stella Ndahura	Azusa USD
Corresponding Secretary*	Sue Kilgour	Bonita USD
Treasurer*	Trieste Chiquete	Fontana USD
Past President*	Maureen Conklin	ABC USD
Executive Board - * elected	Name	School District/Company
By-Laws & Rules/Parliamentarian	Darlene Martin	Long Beach USD
Editorial & Publications	Kathleen Ashworth	Arcadia USD
Facilities Chair	Suzanne Villedrouin	Driftwood
Industry Chair*	Kerry Benson	Acosta
Industry Co-Chair	Denny Sheldon	McCain
Legislation Chair	Linda Scaletta	Glendale USD
Legislation Co-Chair	Gail Gousha	Escondido Union SD
Membership Chair	Stephanie Tovar	Westminster SD
Nominating Chair*	Liz Brown-Smith	Whittier HSD
Nominating Committee*	Agnes Lally	Garden Grove USD
	Emmalyn Coles	Hacienda LaPuente USD
	Jillian McCann	Torrance USD
	Lily Ivanov	Downey USD
Nutrition Advisor	Lauren Teng	Huntington Beach UHSD
Professional Development	Robert Lewis	El Monte CSD
Public Information	Marc Milton	Lawndale ESD
Registration Chair	Suzy Sayre	El Monte UHSD
Registration Co-Chair	Krista Dixon	Rosemead SD
	William Fong	Alhambra USD
Ways & Means	Suzanne Morales	Yorba Linda
Marketing Chair	Anna Apoian	Hawthorne SD
Photohistorian	Tony Roberts	Tony Robert's

We Need You

Serve Your Chapter

Here is a synopsis of the SCSNA By Laws, explaining what you would do as an elected officer.

For a more detailed description, peruse the back page.

Which Position Suits You Best?!

1. **The President** *(If you like to facilitate and have the final word, this position is for you!)*

- Preside at Executive Board meetings (Person in charge.)
- Appoint committee members
- Keep things running smoothly
- Sign checks
- Attend CSNA House of Delegates



2. **President-Elect** *(If you like to host a party (meetings) this position is for you.)*

- Responsible for organizing meetings, speakers, agenda. (You can have a committee.)
- Be presidential when president isn't available
- Serve as president the following year and past president the year after
- Member of the Finance & Budget Committee
- Member of Fundraiser Committee
- Attend CSNA House of Delegates



3. **The Recording Secretary**

(If you are the quiet type and a good listener, this could be a good fit!)

- Take minutes at meeting
- Try to remember everyone's names
- Attend House of Delegates



4. **Corresponding Secretary**

(If you are sociable, caring and just love people, this is the job for you.)

- General correspondence of the SCSNA members (Choose and send cards to members.)
- Registration for the Fundraisers
- Registration Chair and sit on the Fundraiser committee



5. **Treasurer- 2 year term**

(If you are detailed oriented and know how to work a calculator, express an interest!)

- Receive and deposit monies
- Signs checks with president
- Keep track of debits and credits



6. **Past President**

- Attend meetings and vote on issues that arise
- Do the happy dance, knowing that most of your service has been completed.



Southern California School Nutrition Association-- December 2017

Duties of Elected Officers

SCSNA By Laws, Article V. Government:

Section 3. Duties of the Officers

1. The President shall be the chief executive officer of the Southern California School Nutrition Association; shall preside at meetings of the Executive Board; exercise general supervisory control over the management of the Association; perform all other duties usually associated with the office of the President; i. e. appoint and be a member ex-officio of all standing and special committees; appoint a qualified member to fill unexpired terms of any and all vacancies in special and standing committees within the Southern California School Nutrition Association.

2. President-Elect shall perform the duties and functions of the President whenever necessary in the absence of the President. The President-Elect shall be acquainted with all duties and functions of the president and other officers and with the activities of the California Association. The President-Elect shall automatically serve as President for one year following term as President-Elect. The President-Elect shall be a member of the Finance & Budget Committee, and be responsible for planning programs of interest to the membership. May be a member of the fundraiser committee.

3. The Recording Secretary shall attend all general meetings and all meetings of the Executive Board and shall act as clerk thereof and record all notes and minutes of proceedings in a book to be kept for this purpose; shall send copies of minutes of each meeting to the elected officers of the Southern California School Nutrition Association and members of the Executive Board and to the general membership if requested by the President; shall prepare reports.

4. Corresponding Secretary shall conduct general correspondence of the Southern California School Nutrition Association and may handle the registration for the Fundraisers and serve as Registration chair on the Fundraiser committee.

5. Treasurer shall receive and have custody of all funds of the Southern California School Nutrition Association and deposit same in the name and to the credit of the Association in such depositories as may be designated by the Executive Board; shall sign all checks with the President; shall keep full and accurate accounts of the receipts and disbursements in books belonging to the Southern California School Nutrition Association and submit such books for review annually. Report from review shall be submitted at the meeting of the incoming and outgoing officers. Treasurer shall submit a report at each Executive Board business meeting of the Southern California School Nutrition Association and shall serve as Chair of the Finance & Budget Committee.

6. The President shall serve as delegate to the CSNA House of Delegates. If a second delegate is allowed, that representative shall be the President-Elect; a third delegate shall be the Recording Secretary. Additional delegates and alternates shall be chosen from the elected officers in the order in which they are listed in Article V, Section 2 of this Constitution.

7. The Immediate Past President shall serve as a voting member of the Executive Committee.

Southern California School Nutrition Association
Chapter # 1 Meeting
November 17, 2017
 Temecula South Coast Winery Resort and Spa
 34843 Rancho California Road, Temecula, CA 92591
MINUTES

Agenda	Comments	Action
Meeting called to order at 9:12 a.m.		
Min.1/SCSNA#1/NOV/17 Welcome & Opening <u>Remarks</u> Susan Delgado President-Elect	Thanked vendors and industry members for the support they continuously give the association and schools, due to their commitment the recently concluded California School Nutrition Association conference in Sacramento was very successful.	
Min.2/SCSNA#1/NOV/17 Flag Salute Jill Lancaster Director of Nutrition Services Murrieta Valley USD		
Min.3/SCSNA#1/NOV/17 Executive Board Member <u>Absences</u> Susan Delgado President- Elect	President Vivien Watts- Past President Maureen Conklin would be assisting today. Ways & Means Chair Suzanne Morales – Former Ways & Means Chair Cristina Obregon would assist with the 50/ 50 raffle at this meeting.	
Min.4/SCSNA#1/NOV/17 Welcome Brad Knipscheer Director Nutrition Services, Temecula Valley Unified School District Representing Timothy Ritter , Superintendent, Temecula Valley Unified School District	Happenings in Temecula Unified School District Farm to school, burrito bar concept have been key ideas that have increased participation in the meal program. Temecula population continues to grow. The community and farmers partner with the program to provide fresh meal options and produce to students.	
Min.5/SCSNA#1/NOV/17 Inspiration Sean Leer Chief Executive Officer Gold Star Foods	Clarity. Times when we quiet down, slow down, clear our minds and reflect. This is when things will make sense. Be still.	
Min.6/SCSNA#1/Nov/17 Our Donations at Work Susan Delgado President-Elect	Introduced Lauren Pitts, MA, RD/LD The Humane Society of the United States Ms. Pitts thanked the association for the organization as the charity for the 17-18 year. Humane Society works with organizations to add plant based options on their menus.	

Agenda	Comments	Action
	Members can contact Ms. Pitts if your district is interested in learning more about incorporating plant based options to your school menu. Her team has resources and offers technical support to school districts.	
Min.7/SCSNA#1/NOV/17 Business Meeting Maureen Conklin Past President Susan Delgado President-Elect	Introduction of new staff and vendors attending meeting for the first time.	
Dr. Robert Lewis Professional Development	August meeting for professional development is 4 CEUs. March 1, 2018 will be his last day as the National Leadership Development Committee Western Regional Representative. We have two candidates for the Western Regional Representative position; Stephanie Bruce, Palm Springs Unified School District. Siri Perlman, Solana Beach School District.	
Sue Kilgour Corresponding Secretary	Correspondence regarding meetings and fundraiser will be coming from her.	
Trieste Chiquete Treasurer	All revenue has not yet been received from the fundraiser. An additional \$14,000. Presented Treasurer's report as of October 31, 2017.	It was moved by Christopher Stamm and seconded by Darlene Martin to approve the Treasurer's report. No discussion. Motion unanimously carried.
Stella Ndahura Recording Secretary	Presented minutes of the September 22, 2017 chapter meeting held at Double Tree by Hilton Ontario.	It was moved by Christopher Stamm and seconded by Trieste Chiquete to approve the minutes of the September 22, 2017 chapter meeting as presented. No discussion. Motion unanimously carried.
Tony Roberts Photo Historian	The 29th annual Foodservice Achievement Management Excellence (FAME) Awards winners have been announced, with Lauren Teng, Administrator of Food and Nutrition Service for Huntington Beach Union School District in California, receiving the Golden Director of the Year Award. Silver Special Achievement: Sally Spero, Child Nutrition Director, Lakeside Union School District, California.	

Agenda	Comments	Action
<p>Susan Delgado President-Elect</p>	<p>Representatives from the Chapters presented current accomplishments to the governing CSNA Board. CSNA House of Delegates - no voting issues. Reported by Susan Delgado President-Elect.</p>	
<p>Stephanie Tovar Membership Chair.</p>	<p>Membership directory now available.</p> <p>Membership drive to encourage new members will be conducted at all chapter meetings. Drawing will be conducted and four winners will receive a Starbucks™ card. The winners at the meeting were;</p> <ul style="list-style-type: none"> • Pete Belknap - Heartland School Solutions • David Aframian - DAVE’S baking Co. • Julian Wu - Azusa Unified S.D • Linda Scaletta – Glendale Unified S.D 	
<p>Liceth Solis and Mollie Stephens Smarter School Meals Campaign Leads On behalf of Ana Apoian Marketing Chair</p>	<p>Website www.eatsmart2besmart.org has been updated with information regarding this year’s campaigns. This year’s campaigns are;</p> <p>I LOVE MY LUNCH HERO video contest sponsored by Food Safety Systems. Deadline to submit video is April 20, 2018.</p> <p>SMARTER SCHOOL MEALS –we still need a sponsor. Deadline to submit video is May 7, 2018.</p> <p>Focus on key stake holders. Principals, students and parents. We need their involvement. Encourage them to enter the one minute video contest.</p> <p>Grand price for this year is a Vulcan Insulated humidifier cabinet. Courtesy of Vulcan and KLH Marketing Inc. Donations are needed to support campaign.</p> <p>Flyers are available for members to take with them and post on school campuses.</p>	
<p>Linda Scaletta Legislation Chair</p>	<p>Shared handout of senate and assembly bills signed by Governor Brown which will go into effect January 1, 2018. We are waiting for further communication from CDE. Introduced Gail Gousha Director of Nutrition Services as Legislation Co. Chair. Apply for scholarships to LAC Sacramento.</p>	

Agenda	Comments	Action
Business meeting adjourned.		
<p><u>Min.7/SCSNA#1/NOV/17</u> <u>Senator Jeff Stone</u></p>	<p>Introduced by Linda Scaletta. Senator Stone attend the meeting with District Representative Debbie Herrera. A great need for our students to get good nutrition.</p> <p>Incorporate Physical fitness classed into the school day to help combat childhood obesity.</p> <p>Partner with farmers to bring their surplus produce into schools.</p> <p>School Nutrition professionals need to make their presence more apparent in Sacramento. Involve your representatives in your programs and update them on key issues. Legislators need to see and meet with school nutrition advocates.</p>	
<p><u>Min.8/SCSNA#1/NOV/17</u> <u>Preparing your department for quality customer service.</u> Ray Culberson Director of Youth Services San Bernardino City Unified School District.</p>	<p>Developing a customer service base using demographics and psychographics.</p> <p>Know your customers, motivate your customers, and prioritize your customers.</p>	
<p><u>Min.9/SCSNA#1/NOV/17</u> <u>Recognition of Fundraising Donators</u> Denny Sheldon Industry co- chair.</p>	<p>Kerry Benson Industry Chair was not able to attend the meeting. We will have a night of comedy at the Improv at the next fundraising.</p> <p>Sponsors for the October 19, 2017 night at the museum fundraising auction were acknowledged.</p> <p><u>The Great Gatsby sponsor level</u></p> <ul style="list-style-type: none"> • GA Systems Incorporated • Bernier Refrigeration • Michael B's Food Products • Lund-lorio • Sunrise Produce • Yangs 5TH Taste • Kellogg's • The JM Smucker Co • Gold Star Foods • Integrated Food Service • Associates Food Service Sales and Marketing • Don Lee Farms • Acosta Foodservice 	<p>The Great Gatsby sponsor level received two Tiffany champagne glasses.</p>

Agenda	Comments	Action
	<ul style="list-style-type: none"> • Food Safety Systems • Driftwood Dairy <p><u>The Tycoon sponsor level</u></p> <ul style="list-style-type: none"> • JTM Food Group • J&J Snack Group • Superior Foods • Just Solutions by Pollock • Shannon's Imperial • J. Lord Food Sales • General Mills, Inc • Ardella's • Land O' Lakes • McCain Foods • Shamrock Foods • Tyson • Buena Vista Foods 	<p>The Tycoon sponsor level recipients received a Tiffany martini glass.</p>
Networking / Lunch		
<p><u>Min. 10/SCSNA#1/NOV/17</u> <u>Closing Announcements</u> Susan Delgado President-Elect</p>	<p>Serving the Chapter. Different positions are available. Job descriptions in the handout.</p> <p>January meeting is Boss's Luncheon. Location will be Castaway Restaurant in Burbank. \$ 489.00 collected in 50/50 raffle. \$ 244.50 towards charity organization Humane Society. \$ 244.50 won by Christina Cazares from Escondido Union High School District.</p>	
<p>Meeting adjourned at 12:17 p.m.</p>		

SOUTHERN CALIFORNIA SCHOOL FOOD SERVICE ASSOCIATION

TREASURER'S REPORT as of 12/31/17

<u>INCOME</u>	<u>BUDGET</u> <u>2017-2018</u>	<u>YEAR</u> <u>TO DATE</u>	<u>BALANCE</u>
LOCAL DUES	\$ 13,000.00	\$ -	\$ 13,000.00
DIRECTORIES	\$ 120.00	\$ -	\$ 120.00
LUNCHEONS	\$ 76,700.00	\$ 47,535.00	\$ 29,165.00
WAYS AND MEANS	\$ 2,000.00	\$ 486.00	\$ 1,514.00
INTEREST GEN. FUND	\$ 10.00	\$ 2.87	\$ 7.13
INTEREST PROG FUND	\$ 10.00	\$ 3.67	\$ 6.33
FUNDRAISER	\$ 52,000.00	\$ 46,405.80	\$ 5,594.20
PROFESSIONAL DEV	\$ 6,000.00	\$ 6,550.00	\$ (550.00)
MARKETING	\$ 2,000.00	\$ -	\$ 2,000.00
TOTAL	\$ 151,840.00	\$ 100,983.34	\$ 50,856.66

<u>EXPENSES</u>			
PROGRAM	\$ 17,000.00	\$ 3,513.80	\$ 13,486.20
LUNCHEON	\$ 65,000.00	\$ 26,794.58	\$ 38,205.42
MEETINGS (board, transition)	\$ 3,500.00	\$ 888.76	\$ 2,611.24
INSTALLATION	\$ 550.00	\$ -	\$ 550.00
NEWSLETTER	\$ 1,800.00	\$ 542.60	\$ 1,257.40
PRESIDENT	\$ 1,500.00	\$ -	\$ 1,500.00
PRESIDENT-ELECT	\$ 1,000.00	\$ 186.18	\$ 813.82
MEMBERSHIP (directories inc)	\$ 650.00	\$ 296.23	\$ 353.77
POSTAGE & MAILINGS	\$ 50.00	\$ -	\$ 50.00
WAYS AND MEANS	\$ 2,000.00	\$ 2,330.00	\$ (330.00)
FUNDRAISER	\$ 26,500.00	\$ 14,193.09	\$ 12,306.91
PROFESSIONAL DEV	\$ 6,000.00	\$ 11,352.60	\$ (5,352.60)
MARKETING	\$ 14,500.00	\$ 4,970.17	\$ 9,529.83
PROGRAM SUPPORT (lac)	\$ 40,250.00	\$ -	\$ 40,250.00
SCHOLARSHIP	\$ 200.00	\$ -	\$ 200.00
OTHER	\$ 1,000.00	\$ 305.61	\$ 694.39
TOTAL	\$ 181,500.00	\$ 65,373.62	\$ 116,126.38

OPERATIONAL SURPLUS (DEFICIT): \$ 35,609.72

CASH ON HAND :

Bank of America		
General Fund Account	#07239	\$ 74,618.92
General Fund Clearing Acct	#1397	\$ 20,000.00
Program Support Account	#07240	\$ 80,605.01

Prepared By:
Trieste Chiquete, Treasurer

Approved:
Executive Board



**SCSNA Chapter 1 PP&L Update
January 19, 2018**

Congratulations Sponsored LAC Delegates!

Southern California School Nutrition Association (SCSNA) Supervisory Chapter 1 has selected the following sponsored delegates for the Legislative Action Conference (LAC) for 2018 in Sacramento, CA and Washington, D.C. Sponsored delegates will have the chance to share the challenges school nutrition professionals face and the opportunities for improvement with the folks who shape our policies. They will be powerful voices for child nutrition programs with elected officials.

LAC Sacramento January 28-30, 2018

Lilian Arreguin
Maria Calderon
Marc Milton
Parisa Mohammad
Eric Span
Stephanie Tovar

LAC Washington D.C. March 4-6, 2018

Trieste Chiquete
Maureen Conklin
Johnna Jenkins
Kathy Mastel



SCSNA Chapter 1 PP&L Update January 19, 2018

CDE Guidance on Signed Bills

Senate Bill 138: School Meal Programs: Free and Reduced-price Meals (F/RP): Universal Meal Service (Chapter 724, Statutes of 2017)

Effective Date: September 1, 2018

Purpose of SB 138: Very high poverty schools to operate a federal universal meal service provision and provide breakfast and lunch free of charge through the universal meal service to all pupils.

Affected agencies: Public school districts, county offices of education (COE), and charter schools that participate in the federal school meal program.

Requires local educational agencies (LEA) that have very high poverty schools to apply to operate a federal universal meal service provision and provide breakfast and lunch free of charge through the universal meal service to all pupils. Very high poverty schools are defined as qualifying to receive the free meal rate in the Community Eligibility Provision (CEP), which is determined by calculating the school's identified student percentage (ISP).

Note: To determine the ISP, add all the students who are directly certified to receive free meals on the basis of their receipt of CalFresh, California Work Opportunities and Responsibility to Kids, Food Distribution Program on Indian Reservations (FDPIR), or Medi-Cal benefits and the extension of those benefits to students within the same household. The calculation also includes students who are certified as homeless, migrant, runaway, foster, and income-eligible for Head Start. To calculate the ISP, add all the students receiving the benefits listed and divide that number by the school's total enrollment. Multiply the result by 100. The resulting percentage is the ISP. Any school with an ISP equivalent of 62.5 or higher is deemed **very high poverty** for purposes of the changes in *EC* Section 49564.

This new law requires public school districts, county offices of education (COE), and charter schools that participate in the federal school meal program to use Medi-Cal participation data to directly certify pupils eligible for F/RP school meals starting in School Year 2017–18. This data is now available through the California Longitudinal Pupil Achievement Data System (CALPADS) and can be found on the CALPADS direct certification (DC) extract report. DC allows access to F/RP meals without the administrative burden associated with processing and verifying meal applications. The pupils eligibility is effective for the school year and could help LEAs to qualify for CEP.

SB 138 includes a provision that allows school district, county superintendent of schools, or charter schools to stop providing the universal meal service at a school if the school ceases to be a very high poverty school. In addition, the governing board of a school district, COE, or charter school may adopt a resolution of fiscal hardship with demonstrated reasons it is unable to comply. The resolution must be publicly noticed on at least two consecutive meeting agendas. The first meeting as an information item and on the second meeting agenda as an action item. If the resolution is approved by at least a majority of the governing board, the school district, COE or charter school is exempt from the requirements. The governing board must reconsider the resolution at least once every four years.

While SB 138 takes effect on September 1, 2018, schools must apply to participate in the CEP, Provision 2, or apply for exemption by **June 29, 2018**. Please go to the CDE web page for more information on CEP: <https://www.cde.ca.gov/ls/nu/sn/cep.asp>. If you have any questions regarding this subject, please contact the SNP Unit by e-mail at SNPINFO@cde.ca.gov or you can contact your SNP Specialist.

Senate Bill 250: Child Hunger Prevention and Fair Treatment Act of 2017

Effective Date: January 1, 2018

Purpose of SB 250: To stop the shaming and not treat differently children that do not have the money on hand to pay for a meal or whose family has unpaid meal debt.

Affected agencies: All public school districts and county offices of education regardless of their participation in the federal National School Lunch Program (NSLP) and/or School Breakfast Program (SBP), and charter schools that participate in the NSLP and/or SBP.

U.S. Department of Agriculture (USDA) Meal Charge Policy: All program operators participating in the NSLP and/or SBP must have their written meal charge policy **in place effective July 1, 2017**. SB 250 refers to this policy in the law. This policy must be distributed in writing to all households at the beginning of the school year and to new student households in the mid-year. The local educational agency (LEA) must also provide the policy to all staff that are responsible for its enforcement.

Alternate Meals: SB 250 requires that the meals being served must be reimbursable meals—this means that the meal can be an alternate meal, as long as it is a reimbursable meal and nutritionally adequate (per *Education Code* Section 49553), and is clear in your meal charge policy. An example would be that all children with unpaid meal debt or no money to pay for the meal would receive the same meal. Please note that free and reduced-price students must receive a reimbursable meal (not an alternate reimbursable meal).

Directly certify or provide household meal applications: If a student has exceeded the LEAs threshold for delinquent debt based on the meal policy, no later than 10 days after the student's school meal account has reached a negative balance, the LEA must attempt to directly certify the student (CalFresh, CalWORKs, Medi-Cal, Food Distribution on Indian Reservations, foster, homeless, migrant, runaway or Head Start). If the LEA cannot find the student on any direct certification list, then they must provide a household meal application. **IMPORTANT NOTE: LEAs cannot mandate a household to submit a meal application.**

Debt Collection: The LEA may not take any action directed at the pupil to collect unpaid meal debt, but must direct those efforts toward the parent or guardian. Also, an LEA cannot use a debt collector for debt collection.

SB 250 is not intended to allow for indefinite accrual of unpaid meals: This is why it is very important to be clear in your meal charge policy of the LEAs unpaid meal threshold.

Compliance: Your Child Nutrition Consultant will request to see a copy of the LEA's USDA Meal Charge Policy during your School Nutrition Program administrative review.

Resources:

USDA guidance manual *Overcoming the Unpaid Meal Challenge: Proven Strategies from Our Nation's Schools*: (<https://www.fns.usda.gov/2016-edition-overcoming-unpaid-meal-challenge-proven-strategies-our-nation%E2%80%99s-schools>)

USDA Guidance: *Overcoming the Unpaid Meal Challenge: Proven Strategies from Our Nation's Schools* (<https://www.fns.usda.gov/2016-edition-overcoming-unpaid-meal-challenge-proven-strategies-our-nation%E2%80%99s-schools>)

USDA Policy Memo 46-2016: Unpaid Meal Charges: Local Meal Charge Policies
(<https://www.fns.usda.gov/school-meals/policy>)

CDE MB SNP-03-2017: Unpaid Meal Charges and Excess Account Balances:
(<https://www.cde.ca.gov/ls/nu/sn/mb.asp>)

USDA Policy Memo: SP-57-2016: Unpaid Meal Charges: Guidance and Q&As
(<https://www.fns.usda.gov/unpaid-meal-charges-guidance-and-qas>)

USDA Policy Memo: SP 46-2016: Unpaid Meal Charges: Local Meal Charge Policies
(<https://www.fns.usda.gov/unpaid-meal-charges-local-meal-charge-policies>)

USDA Policy Memo: SP 43-2016: Ensuring Access to Free and Reduced Price School Meals for Low-Income Students (<https://www.fns.usda.gov/ensuring-access-free-and-reduced-price-school-meals-low-income-students>)

USDA Policy Memo: SP 17-2014: Discretionary Elimination of Reduced Price Charges in the School Meals Program (<https://www.fns.usda.gov/discretionary-elimination-reduced-price-charges-school-meal-programs>)

USDA Webinar: The Challenges of Unpaid Meals: Proven Strategies from Our Nation's School (<http://origin-qps.onstreammedia.com/origin/usda/%5BInbox%5D/webinars/022316/FNS%20Madeline%20Becker%202-23-16CAPSFINAL.mp4>)

CDE Web page: Provisions: Claiming Alternatives
(<https://www.cde.ca.gov/ls/nu/sn/provisions.asp>)

CDE Web page: Community Eligibility Provision
(<https://www.cde.ca.gov/ls/nu/sn/cep.asp>)



Be a Legislative Advocate (Without going to Sacramento)

Have you been affected by legislative actions? Of course you have! It may be directly or indirectly but each of us has been affected by some law at some point. The lawmakers are hired by you. Learn who they are and begin a relationship.

First- Find Your Legislator:

- Go to: <http://www.legislature.ca.gov>
- Select "Legislators" on the left menu bar.
- Search by address.

Make an appointment:

- Call your legislators home office
- Ask for the scheduler, if the person's name is not listed specifically.
- Make an appointment to see them for a discussion
- Invite them to come for lunch in your district
- Legislators are typically in their local district on Fridays.

Put together your message

- Use the CSNA platform papers during your visit
- Use CSNA and the strength of its membership to empower the message when using the approved positions of specific Legislation
- Remember Tell your story! How legislation affects constituents is important to the legislator! Give the member real stories and specific data to make your point.
- Just reach out and say hello!
- Take a Picture

After the meeting

- Send a thank you note- recap your meeting
- Important - Follow up with Chapter PP&L to make note of your visit
- Remember to Document- Send a picture

Need Help?

- Call PP&L committee member or Chapter Chair for help / advice.
- Find PP&L by checking the CSNA website



Membership

2017-18 Membership Directories are here!

They will be distributed during registration at our November and January Chapter Meetings.

Membership Directories are FREE to all Regular and Sustaining Chapter 1 Members.
Stop by the Membership table to pick up your 2017-18 Membership Directory.

Membership Drive

Chapter 1 is encouraging members to "Bring a new member" to chapter meetings!

Members AND their guests who bring a guest and fill out a new membership application will both get an entry into a raffle drawing for (4) \$10 Starbucks Gift Cards at each of the remaining Chapter Meetings.



Eat Smart > Be Smart > Win Prizes



Video Contest

Tell us why your favorite school meal ROCKS!

For example:

Organic Foods
Online Meal Ordering
No Added Sugar

Breakfast!
Great Pizza Machine
Garlic Cheese Bread
Yummy Salad or Fruit

Vending Machine
Clean Labels
Whole Grain Crusts
or Many CHOICES!

Your video can win the **GRAND PRIZE** of a Vulcan Insulated Humidified Cabinet for your lunch room

ALSO, your video will be automatically entered to win bi-monthly **Raffle Prizes for Students**



EASY

- 1] Visit EatSmart2BeSmart.org and click on >Campaigns >Smarter School Meals for more details
- 2] Create a 30-60 second Smartphone Video (Students, Parents, Teachers, Principals, and Vendors can all work together to create the video)
- 3] Upload the video to EatSmart2BeSmart.org/smarter-school-meals
- 4] Deadline is May 7, 2018 (winners announced May 18)



Meeting Notes