

You will want to join us for CSNA Industry Seminar at the Disney's Grand Californian Hotel & Spa, 1600 S. Disneyland Drive, Anaheim, CA 92802. This event is scheduled for May 3rd - 5th. The Disney's Grand Californian Hotel & Spa offers special amenities for our group, so plan on arriving early or staying late to take advantage of everything the property has to offer. Our Group Rate will be honored 3 days before and after the Industry Seminar, subject to availability.

The Industry Seminar Committee is hard at work planning the details of the event. See the schedule below for complete details.

SUNDAY, MAY 3, 2015

12:00 PM Registration

- 1:00 PM Welcome & Overview Housekeeping Presidents Message State Update - You think you may have heard the latest, but there is more. Legislative Update - Latest information on all things legislation Customer Relations Part 1 - This creative presentation will outline the Do's and Don'ts when it comes to a quality working relationship between districts and vendors
- 5:00 PM Adjourn
- 6:00 PM Reception
- 6:30 PM Installation of Officers Dinner* * Included in Industry Seminar Registration, but

you can register for this as a stand alone dinner if you are not attending Industry Seminar.

Monday, May 4, 2015

8:00 AM Continental Breakfast

9:00 AM **Time Management** - Of your lines, that is. This informative presentation will focus on how best to speed up your lines. You'll also hear from other districts on how they maximize their time in deter mining what kids will like most

| | Open Forum – Have a burning | | | | | |
|--------------------------------|---|--|--|--|--|--|
| | question that you might be too afraid | | | | | |
| | to ask? This is your chance to anony | | | | | |
| | mously ask that question and hear the | | | | | |
| | real answers you need. | | | | | |
| | Procurement and the Bid Process | | | | | |
| | - An in depth look at the process and | | | | | |
| | what works best for districts and for vendors | | | | | |
| 12:00PM | Lunch | | | | | |
| Ala Carte and the Crystal Ball | | | | | | |
| | - What the Future Holds - With smart | | | | | |
| | snacks, will ala carte stage a comeback? | | | | | |
| | A panel of food service directors and | | | | | |
| | vendors will share their thoughts on this | | | | | |
| | important part of your revenue stream. | | | | | |
| 2:00 PM | Customer Relations Part 2 – Food | | | | | |
| | Services has lots of customers to please and | | | | | |
| | this informative presentation will leave | | | | | |
| | you with ideas on what you should do and | | | | | |
| | should not do. | | | | | |
| 4:00 PM | Adjourn | | | | | |
| 5:00 PM - 7:00 PM | | | | | | |
| | Reception in Downtown Disney | | | | | |
| | - Tortilla Joe's (included for School | | | | | |
| | District Employees, Additional Fee | | | | | |
| | for non-sponsoring Industry and | | | | | |
| | Guests. Click link below) | | | | | |
| | | | | | | |

** Included for School District Employees, Additional Fee for Industry and Guests. Interested in sponsoring the Industry Party? TUESDAY, MAY 5, 2015

8:00 AM Continental Breakfast 9:00 AM The Joy of Marketing your Food Services Program - Money to spend, but don't know where you can or cannot spend it? This session will help you think outside the box with new ideas for promoting yoru program.

11:45 AM Adjourn



California School Nutrition Association

(818) 842-3040

www.CalSNA.org

Take care of the lodging details now! Hotel Reservation Cut-Off date is Monday, April 13th!

Lodging at Disney's Grand Californian Hotel & Spa is \$189 per night, Single-Quad resort guestroom plus tax. Subject to availability, the rate will be honored 3 days pre/post conference. We negotiated with the hotel to waive the resort fee for our group, and we have negotiated a discounted self-parking rate of \$15 or valet parking rate of \$22 per day (for those coming in for the day or overnight.)

Reservations can be made by calling the Hotel Directly at: (714) 520-5005

See you in Anaheim!

2015 CSNA Industry Seminar Registration Form May 3-5, 2015 at Disney's Grand Californian Hotel, Anaheim, California

| Name | | | | | |
|---|--|--|--------------------------------------|-------|--|
| District/Company | | | | | |
| Job Title | | | | | |
| Address | | | | | |
| City | | State | Zip | | |
| Phone | | FAX | | | |
| Email | | | | | |
| | Seminar Regi | stration Fees | | | |
| | | | After April 5 | Total | |
| Director/Supervisor | | | \$445 | | |
| Includes Monday Night Reception Non-CSNA Member Dir./Sup. | | \$495 | | | |
| Includes Monday Night Reception Industry Representative | | \$495 | | | |
| Non-CSNA Industry Representative | | \$545 | | | |
| GUEST (Guest Fee Includes all CSNA meal ev | 'include Sessions) | \$325 | | | |
| GUEST NAME | | | | | |
| Monday Night Industry Reception Spo **(Includes 4 Tickets for your compared | | ıl Tickets will be ava | \$700 ilable at \$75 each) | | |
| Additional Tickets for Industry Recept | ion - Monday, M | ay 4, 2015 | \$75 x | | |
| Installation of Officers Dinner ONLY * The Installation of Officers Dinner is Included you are not attending Industry Seminar. Pleas | l in Industry Seminar Reg | gistration, but you can register | | er if | |
| | | TOTAL AMOUN | T ENCLOSED | | |
| Credit Card Number | edit Card NumberExp I | | | | |
| BillingAddress | | | | | |
| Billing Zip Code V-C | Code V-Code is the 3 Digit Code on Back of Visa & MC | | | | |
| Signature | <u>c</u> | or the 4 Digit Code on the front | of American Express cards | | |
| If paying with a Credit Card | d, you may FAX | Completed Registr | ration to (818) 843- | 7423 | |
| Please make checks Please sen CSNA Industry Sen | d your completed R | SORRY, NO PURCHA egistration Form with Fe ks Blvd., Suite C, Burba | e to: | | |
| This registration is for Sem Disney's Grand Californ | | | | | |
| Make Reservations online a | at <i>www.disneyland.d</i> or call the Hotel a | lisney.go.com/hotels/gra t (714) 520-5005 | nd-californian-hotel/ | | |
| Hotel Res | | late is Monday, April 13 | 3th! | | |
| SEMINAR REGISTRA | ATION IS NON- | REFUNDABLE AF | FER.April 5, 2015 | | |